

# 2026 PSE NATIONAL CONVENTION



## Schedule of Events (Preliminary)

### TUESDAY, MARCH 24

**Early Arrival**  
**4:00PM - 10:00PM**

**Explore Norfolk!**  
**National Awards Program - Practice**

### WEDNESDAY, MARCH 25

**7:15AM**

**National Awards Program - AM Judges Meeting**

**8:00AM - 1:00PM**

**National Awards Program - Presentations**

**8:00AM - 5:00PM**

**Scholarship Interviews (By appointment)**

**8:00AM - 5:00PM**

**Interview Competition (By appointment)**

**9:00AM - 9:50PM**

**Professional Development Sessions**

**10:00AM - 11:15AM**

**Sales-based Interview Training (Mutual of Omaha)**

**10:00AM - 11:15AM**

**Sports Selling Intro/ Training**

**10:00AM - 11:15AM**

**Professional Development Session**

**11:30AM - 1:15PM**

**LUNCH ON YOUR OWN**

**12:30PM - 2:00PM**

**National Awards Program - Judges Lunch**

**1:00PM - 5:00PM**

**National Conference in Sales Management (NCSM)**

**2:00PM**

**National Awards Program - PM Judges Meeting**

**3:00PM - 6:00PM**

**National Awards Program - Presentations**

**1:30PM - 3:15PM**

**Opening Session / Speakers Competition Final Round Hosted by Enterprise Mobility**

**1:30PM - 5:00PM**

**Sports Selling Competition Hosted by the New York Mets**

**3:30PM - 5:00PM**

**Chapter Roundtables**

**3:30PM - 5:00PM**

**Professional Development Session**

**5:30PM - 7:00PM**

**VIP Welcome Reception Hosted by Carew International, Official Training Partner of the PSE Pro-Am Sell-A-Thon®**

*(All NSCM Educators, Advisors, Employers, Alumni & National Leadership are invited to attend)*

**6:30PM - 9:30PM**

**PSE Student Social at PBR Hosted by Mutual of Omaha, Pella Corporation, and UPS**

## THURSDAY, MARCH 26

7:00AM - 7:45AM	Breakfast - Fuel up for a big day!
7:45AM	Pro-Am Sell-A-Thon® Check In
7:45AM	Delegate Check In for Annual Business Meeting
8:00AM - 9:15AM	A Conversation with Your National Leadership / Annual Business Meeting
8:00AM - 11:15AM	Pro-Am Sell-A-Thon® Welcome, Carew Training, Case Review/Training
8:00AM - 5:00PM	National Conference in Sales Management (NCSM)
8:00AM - 5:00PM	Interview Competition (By appointment)
9:30AM - 10:20AM	Student Led Sessions
10:30AM - 11:20AM	Student Led Sessions
11:30AM - 1:00PM	Scholarship Lunch
1:15PM - 5:45PM	Pro-Am Sell-A-Thon® Competition
1:30PM - 5:00PM	Professional Development Sessions
5:30PM - 8:30PM	NCSM Dinner Cruise (this is a private event for NCSM participants)
6:00PM	Student Group Picture @ USS Wisconsin
6:00PM - 7:30PM	Pro-Am Reception / Finalists Announced Free Night / Dinner on Your Own

## FRIDAY, MARCH 27

TBD	Pro-Am Sell-A-Thon® Round 2
8:00AM	Grab-and-Go Breakfast
9:00AM - 11:00AM	Career Fair Setup
9:00AM - 10:15AM	General Session/ Keynote
10:30AM - 11:45AM	General Session/ Keynote
12:30PM - 1:45PM	Career Fair/ Lunch
TBD	Pro-Am Sell-A-Thon® Final Round
2:00PM - 3:15PM	Alumni Roundtables (second Floor)
2:00PM - 3:15PM	Chally Predictive Talent Assessment Review (Seniors Only)
2:00PM - 3:15PM	Professional Development Session
3:30PM - 4:20PM	Closing Session
5:30pm - 6:45PM	President's Reception (By invitation)
6:00 - 6:45PM	Member Reception
7:00PM - 11:55PM	Banquet: Awards Program, Legacy Scholarships, competition winners , and Senior Crossover

## SATURDAY, MARCH 28

9:00AM - 11:30AM	PSE National Council Meeting
Post Convention	Enjoy Norfolk and the surrounding area!